

## CORPORATE OFFICES

5635 Boeing Drive Loveland, CO 80538-8811 (970) 203-9600 Fax (970) 669-9226

RAINTREE VILLAGE 2531 South Shields Fort Collins, CO 80526 (970) 221-5494

## PARK CENTRAL

1630 South Lemay #1 Fort Collins, CO 80525 (970) 416-7333

## OAKRIDGE SHOPS

1112 Oakridge Drive #115 Fort Collins, CO 80525 (970) 206-1700

HARMONY VILLAGE 4609 S. Timberline #B102 Fort Collins, CO 80525 (970) 530-2500

THOMPSON VALLEY TOWNE CENTER 1147 Eagle Drive Loveland, CO 80537

(970) 613-8400

ALBERTSON'S CENTER

1585 Taft Avenue Loveland, CO 80538 (970) 613-8500

LOVELAND MARKETPLACE 3155 N. Garfield Loveland, CO 80538 (970) 612-0933

WINDSOR

1530 Main Street, Suite E Windsor, CO 80550 (970) 686-7927

## To Whom It May Concern:

This is just a quick note to let people know about SoGo-1 enzyme pre-wash. In our facility, we regularly clean 40-50 comforters each week, in addition to well over 5,500 shirts. Those comforters are not always as clean as them as often as they should (meaning they are often filthy, yellow balls of nastiness).

I don't have time or the labor to pre-treat each comforter to meet our customer's high expectations. That's where the enzyme comes in, saving me time and giving me excellent results. If you get a comforter in that was used by a cat as a litter box (or the cowboy that forgot to let go of his horse) just drop it into the wash with a scoop of the enzyme and the pee is gone and you don't have to re-clean. A quick pre-wash, followed by our regular wash give us the amazing results that our reputation is built on. We also use the same pre-wash on our excessively soiled shirts. Whether its collars, arm-pit stains or a spilled lunch; the enzyme bath delivers consistent and reliable results everytime.

I would definitely recommend that you try SoGo 1 enzyme and see the results and time savings for yourself.

James Black Production Manager Burke Cleaners



Jeff Schwarz A.L. Wilson Chemical Co. 1050 Harrison Avenue Kearny, NJ 07032

Jeff:

I just wanted to thank you for your recent visit and training on the use of Wilson Chemicals. At the same time, I want to inform you that we are almost done with the 1000 pounds of stained linen that we couldn't clean with the chemicals that we had been using. All of us here are very excited that we have recovered about 90% of the linen with the Sogo Reclamation Kit.

For your information in the past the ink and blood stains used to be the most serious problem for us but with InkGo and QwikGo, we don't go into shock anymore when we see one of those stains.

Another of your products that has been a blessing to our property is the Laundry TarGo because we do not discard napkins and pillowcases due to lipstick anymore. Jeff, I also wanted to mention that another reason why I'm happy with these products is because they are very safe to use. Every employee that come across a stained piece of linen can apply the products immediately.

For your information one of the things I am very proud of is that during my seventeen years working in housekeeping I have always managed the department with excellent safety records. For instance, last year we reached 506 days without incident.

Thank you again for the training and all the support and for the great products.

America Ferrera | Housekeeping Manager



Austin State Hospital 4110 Guadalupe Austin, TX 78751-4296 (512) 452-0381 www.mhmr.state.tx.us/ashhrs Carl Schock, Superintendent

March 7, 2003

Fred Schwarzmann A.L. Wilson Chemical Co. P.O. Box 207 Kearny, NJ 07032

Dear Mr. Schwarzmann:

A couple of months ago your sales representative Jeff Schwarz stopped by my laundry to talk with me about your products, SoGo "1', SoGo "Plus 1" and SoGo "S.M.R.". After the first use of these products my staff was amazed that these products worked so well. After 29 years of trying to remove some of these hardest stains known to man, it was great to finally get a product that speaks for itself.

As Laundry Manager of the Austin State Hospital, I sincerely would like to thank Jeff and A.L. Wilson Chemical Co.

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